



TruEye | A Video Analytics Solution by VertexPlus

**Include in your RFP, your inputs on questions in this draft while requesting a proposal / quotation / detailed information from us.**

When drafting RFP for Video Analytics Solutions, the client should include specific details to ensure potential vendors understand the requirements and can provide suitable proposals, mapped exactly to the requirements to help the client make a well-informed decision.

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**Please feel free to Modify as per your best practices.**

**By providing detailed information in the RFP, you as a client and we as technology solution provider, both parties favour operational speed, accuracy and efficacy during pre-sales process.**

**1. Introduction:**

- a. Overview of the client's organization and its industry.
- b. Purpose of the RFP and the desired outcome.

**2. Background:**

- a. Description of the current video surveillance setup (if any).
- b. Challenges or limitations faced with existing systems.
- c. Goals and objectives for implementing video analytics solutions.



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### 3. Scope of Work:

- a. Detailed description of the required video analytics functionality, including specific features. Check out the list of available features in downloadable product presentation on 'Resources' page of [www.trueye.io](http://www.trueye.io)
- b. Number of Cameras installed or if required from us.
- c. [If applicable] - Integration requirements with existing surveillance systems or other technologies
- d. [If applicable] - Storage requirements
- e. [If applicable] - Processing [GPU] requirements
- f. If applicable] - Scalability requirements for future expansion

### 4. Technical Requirements:

- a. Specifications for hardware
- b. Software requirements, including compatibility with existing camera and video management systems.
- c. Any specific performance metrics or accuracy thresholds required.
- d. Security and privacy considerations, such as data encryption and compliance with regulations (e.g., GDPR).
- e. Images and video footages to evaluate deployment scenarios, site of the solution features to be deployed at

*Note: Sub-point e may be requested from you after receiving RFP and before providing you quotation. If for security reasons NDAs are to be signed, we do that as per case to case mandates.*



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**5. Implementation Plan:**

- a. Timeline for deployment, including key milestones.
- b. Resource requirements from the client's side (e.g., IT support, training personnel).
- c. Testing and validation procedures to ensure the effectiveness of the solution.

**6. Support and Maintenance:**

- a. Expectations regarding ongoing support, including response times for troubleshooting and issue resolution.
- b. Options for maintenance contracts, software updates, and upgrades.

**7. Vendor Qualifications:**

- a. Criteria for evaluating vendor proposals (e.g., experience in video analytics, references from similar projects).

**8. Budget and Payment Terms:**

- a. Budget allocation for the project, including hardware, software licenses, and implementation costs.

**9. Submission Details:**

- a. Deadline for submitting proposals.
- b. Contact information for inquiries and submissions.

**10. Additional Information:**

Any other relevant details or considerations specific to the client's organization or industry.